

## Who We Are

# Commercial Properties Development Group

Commercial Properties Development Group (CPDG) is a comprehensive commercial real estate brokerage company founded on 35 years of industry expertise with firm footings throughout the Southeast and Mid-Atlantic.

A partnership between Commercial Properties, Inc. Vice President Kate Tillman Brown and longtime Commercial Real Estate Broker Beverly Keith, Raleigh-based CPDG offers integrated market know-how and hands-on experience to provide unparalleled services and industry changing insight.

The well-respected CCIM designees joined forces to serve commercial real estate owners and occupiers, franchisors, developers, and investors at every turn, from land to lease to longevity. Together, with its sister-company Commercial Properties, Inc., a Triangle area real estate development firm founded by Brown's father Brantley Tillman over 41 years ago, CPDG is poised to do better business, garner greater results and navigate exceptional investment outcomes.



**Redefining commercial real estate from the ground up.**



## Kate Tillman Brown, CCIM

Principal, Land Sales & Development, CPDG

Vice President, Commercial Properties, Inc.

Kate Tillman Brown is Principal of Commercial Properties Development Group and Vice President of Commercial Properties, Inc.

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Working alongside her father, trusted developer and businessman Brantley Tillman, Kate has forged a successful career in real estate development and property management throughout the Southeast and Mid-Atlantic for more than 15 years.



Starting in residential real estate with KB Home in Raleigh, Kate was a senior estimator and land development cost analyst for three years. She then took her valuable land knowledge to Commercial Properties, Inc. to support her family's projects. There, she quickly honed her craft with a keen ability to identify opportunity gaps in target areas and implemented a strategic approach to development that her investors appreciate. To date, Kate has co-developed seven neighborhood shopping centers in North Carolina, Tennessee, Pennsylvania and Maryland valued at over \$45 million and is in the process of developing a 56-acre, mixed-use property with 240 apartments, 122,000 square feet of climate-controlled self-storage and 21 acres of retail and office with outparcels in Clayton, NC.

At CPDG, Kate leads all development opportunities and investments and oversees project and construction management.

Kate earned a bachelor's degree in Construction Management as well as a Master's in Business Administration from East Carolina University in Greenville, N.C. She is a licensed real estate broker in North Carolina and earned her CCIM designation in 2011.





## Beverly Keith, CCIM, CRX

Principal, Leasing & Investment Sales, CPDG

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With more than 20 successful years in commercial real estate and nearly 8 million square feet under lease and property management throughout her career, Commercial Properties Development Group Principal Beverly Keith is a leasing and investment sales expert. She has key insight into the needs of retail owners and occupiers, franchisors, investors and developers with interests in the Southeast and Mid-Atlantic.

She oversees the company's leasing, sales and property management for its retail assets including shopping centers and mixed-use properties and also directs strategic leasing initiatives for investors and developers.

Before co-founding CPDG with Kate Tillman Brown, Beverly worked for Avison Young-North Carolina as Senior Vice President of Retail Services for three years helping to expand its Retail Services team and manage more than \$14 million in leasing and sales. Prior, she focused on maximizing investors' portfolios as the Senior Director of Retail Services at Trinity Partners in Raleigh. She also held positions at Trammell Crow Company in Durham, CBRE in Raleigh and Ace Hardware Corporation's Eastern Division, where her team opened an average of 42 new stores annually providing commercial real estate support to 200+ store owners.

Beverly earned her CCIM designation in 2010 and currently serves as the North Carolina CCIM Chapter President. She earned a bachelor's degree from Averett University in Danville, Va. and is a licensed real estate broker in North Carolina, South Carolina, and Virginia.





## Our Professional Services

We are what you need us to be. We do what you need us to do. We work for you from the ground up.

Like our clients, we value entrepreneurial spirit and collaboration and have developed our capabilities to support strategic solutions.

- ✓ Development
- ✓ Project & Construction Management
- ✓ Due Diligence
- ✓ Investment Sales
- ✓ Finance Sourcing
- ✓ Leasing
- ✓ Landlord/Tenant Representation
- ✓ Property Management
- ✓ Consulting & Advisory
- ✓ Market Research
- ✓ Site Selection

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